



HIGHWOOD
ASSET MANAGEMENT LTD.

**MANAGEMENT'S DISCUSSION & ANALYSIS
FOR THE THREE AND SIX MONTHS ENDED JUNE 30, 2024**

August 13, 2024

Management's Discussion and Analysis

This management's discussion and analysis ("MD&A") of operating and financial results of Highwood Asset Management Ltd. ("Highwood" or the "Company") is dated August 13, 2024, and is based on currently available information. It should be read in conjunction with the audited consolidated financial statements and accompanying notes for the years ended December 31, 2023 and 2022 and the unaudited condensed interim consolidated financial statements for the three and six months ended June 30, 2024. Unless otherwise noted, all financial information is presented in Canadian dollars, and is in accordance with International Financial Reporting Standards (IFRS). Additional information can be found at www.sedarplus.ca and www.highwoodmgmt.com.

Highwood's management is responsible for the integrity of the information contained in this report and for the consistency between the MD&A and consolidated financial statements. In the preparation of the consolidated financial statements, estimates are necessary to make a determination of future values for certain assets and liabilities. Management believes these estimates have been based on careful judgments and have been properly presented. The consolidated financial statements have been prepared using policies and procedures established by management and fairly reflect Highwood's consolidated financial position and results of operations.

Refer to the end of the MD&A for commonly used abbreviations.

Readers should read "Forward-Looking Statements" at the end of the MD&A, which explains the basis for and limitations of statements throughout this report that are not historical facts and may be considered "forward-looking statements" under securities regulations.

The Company's common shares and warrants trade on the TSX Venture Exchange ("TSX-V") under the symbol "HAM" and "HAM.WT".

All figures in tables are stated in thousands of Canadian dollars, except operational and per share amounts or as noted.

Description of Business

The Company is engaged in ownership and oversight of various operations with a primary focus on oil and gas production, with operations also in midstream energy operations and metallic minerals. The Company's current focus is to advance the exploitation of its oil and gas properties in Alberta.

Corporate Highlights and Outlook

- Achieved record corporate production of 6,459 boe/d in Q2 2024, representing an increase of approximately 29% from Q1 2024 as a result of a successful first quarter drilling program with wells that were brought late in the first quarter.
- Highwood delivered record Adjusted EBITDA of \$22.5 million (\$1.51 per basic share) and funds flow from operations of \$19.8 million (\$1.33 per basic share) in Q2 2024 representing increases of \$5.1 million (29%) and \$5.1 million (35%) respectively over Q1 2024. Furthermore, Highwood achieved increases of \$12.2 million (119%) and \$10.9 million (123%) respectively compared to Q4 2024, while holding net debt relatively flat. Highwood is pleased to have current Run Rate Net Debt / annualized Adjusted EBITDA of approximately 1.0x. As a result, Highwood reduced Net Debt in the second quarter by approximately \$10.1 million, a decrease of approximately 9%. ⁽¹⁾
- As a result of a successful drilling program that delivered significant PDP reserves growth, the Company's borrowing base has been increased from \$100 million to \$110 million. Furthermore, Highwood was pleased to add Canadian Imperial Bank of Commerce and Macquarie Bank Limited as new lenders, joining Royal Bank of Canada and ATB Financial.

- The Company incurred expenditures of approximately \$5.8 million in the Q2 2024 on undeveloped lands, primarily through Crown land sales. The majority of lands acquired were situated within the Company's Wilson Creek core area and in close proximity to recent drilling successes. In addition, Highwood also purchased approximately 15 net Crown sections of land in a new area with multi-lateral open hole ("**MLOH**") drilling potential. Highwood is excited with the prospect of these additional lands and believes it could represent a new core area for future development.
- On June 26, Highwood commenced its 2H 2024 drilling program, spudding the 100/03-11-048-14W5 well (the "**3-11 Well**"). The 3-11 well has the potential to add significant drilling inventory to the Brazeau asset and is expected to come online in late August. Since June 30th, the Company has spud 3 additional wells, two fracture stimulated wells in Wilson Creek and one MLOH in Brazeau. The MLOH well in Brazeau, located at 100/02-33-047-14W5 is a direct offset to the successful 02/08-33-047-14W5 (the "**8-33 Well**"). The 8-33 well was drilled late in the first quarter, reached payout in less than four months and continues to produce greater than 400bbls/d of oil after approximately five months of production in which it has cumulatively produced approximately 65,000 bbl of oil.
- As a result of operational outperformance from the most recently completed drilling campaign and supported by higher oil pricing, Highwood increased its 2024 capital plan to \$60–65 million (from \$40–45 million). As a result, Highwood also increased its 2024 average & exit production guidance of 5,500–5,700 boe/d (+8% increase at midpoint) and 6,400–6,500 boe/d (+19% increase at midpoint), respectively, while continuing to maintain the same target 2024 Net Debt / 2024 Exit EBITDA ratio of approximately 0.8x. Over the 12-month period ended December 2024, Highwood expects to grow production per share by over +50% (from prior forecasted +25%), while reducing debt by approximately 25%.⁽¹⁾⁽²⁾

Notes to Highlights:

- (1) See "Caution Respecting Reserves Information" and "Non-GAAP and other Specified Financial Measures".
- (2) Based on Management's projections (not Independent Qualified Reserves Evaluators' forecasts) and applying the following pricing assumptions: WTI: US\$75.00/bbl; WCS Diff: US\$14.00/bbl; MSW Diff: US\$3.75/bbl; AECO: C\$2.00/GJ; 0.73 CAD/USD. Management projections are used in place of Independent Qualified Reserves Evaluators' forecasts as Management believes it provides investors with valuable information concerning the liquidity of the Company.

Operational Update

With continued strong commodity prices in the 1H 2024, the Company focused primarily on the execution of its capital program. Highwood achieved record average corporate production in the second quarter of 2024 of 6,459boe/d, record Adjusted EBITDA of \$22.5 million and record funds flow from operations of \$19.8 million. During the first half of 2024, the Company executed a successful \$26 million development capital program which included five additional wells, all of which were brought onstream in the first quarter of 2024. These five wells consisted of three fracture stimulated wells at Wilson Creek and two additional multi-lateral open hole wells, one in Brazeau and one in the Mannville horizon in eastern Alberta.

Highwood commenced the 2H2024 drilling program, spudding the 100/03-11-048-14W5 well (the "**3-11 Well**") on June 25, 2024. As previously stated, the Company anticipates drilling six wells (5.95 net), including the 3-11 Well, during the remainder of 2024.

The Company will continue to review and assess opportunities which are accretive to the Company as Highwood seeks to grow its operations. The Company will also continue to assess land offerings in strategic areas where the Company sees significant growth opportunities.

Outlook

Highwood anticipates allocating its organic Free Cash Flow after sustaining capital on a 50:50 basis to support organic production growth of approximately 50% while also expecting to reduce Net Debt by approximately 25%, achieving Net Debt / 2024 Exit EBITDA of under 0.8x by the end of 2024.

Highwood is continuing to evaluate its undeveloped lands for drilling opportunities and is planning to continue its active capital program while commodity prices remain strong.

The primary focus over the near-term is the execution of the Company's capital program and growth strategy while reducing the Company's Net Debt. At June 30, 2024, Highwood had over \$300 million in tax pools, including more than \$100 million in non-capital losses. Highwood does not anticipate being cash taxable for approximately three years.

Corporately, the Company is dedicated to building a growing profile of Free Cash Flow, on a per share basis, while using prudent leverage to provide it maximum flexibility for organic growth and / or other strategic M&A opportunities, with a longer-term goal to provide significant return of capital to shareholders.

ORGANIZATION OF THE MD&A

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PART 1 – OUR BUSINESS AND STRATEGY

Overview

Highwood is a junior asset manager with a current focus primarily in the upstream oil and gas space, as well as midstream oil and gas. Highwood’s intention is to eventually oversee various operations including Environmental, Social and Governance (“ESG”) and other clean energy transition subsectors, which include metallic minerals, clean energy technologies, upstream and midstream oil & gas production & processing.

✓ **Shareholder Return Focus**

Steering future accretive acquisitions and organic growth opportunities will be prudent for shareholder returns.

✓ **Prudent Debt Adjusted Cashflow per Share Growth**

Highwood will focus on growing production through a combination of executing capital plans and acquisitions. Current focus of the capital plan will be on developing the assets acquired in the Acquisitions and focusing on locations with strong rates of return and payouts of less than a year.

✓ **Debt Reduction**

Committed to reducing Highwood’s leverage profile with an aim to be below 0.8x Net Debt/2024 Exit EBITDA.

✓ **Sustainability**

The Company is committed to having a positive impact in the communities in which they operate – setting partnerships up for long term successes.

PART 2 – SUMMARY OF CONSOLIDATED FINANCIAL RESULTS

Highwood Asset Management Ltd. – Consolidated Financial and Operating Highlights

(all tabular amounts expressed in \$000's, except share numbers) (Canadian dollars)

| | Three months ended June 30, | | Six months ended June 30, | |
|-------------------------------------------------------------------------|--------------------------------|--------|------------------------------|----------|
| | 2024 | 2023 | 2024 | 2023 |
| Financial | | | | |
| Petroleum and natural gas sales | \$ 38,729 | \$ 728 | \$ 67,818 | \$ 1,686 |
| Transportation pipeline revenues | 698 | 681 | 1,387 | 1,429 |
| Total revenues, net of royalties and commodity contracts ⁽¹⁾ | 34,308 | 1,460 | 50,277 | 3,251 |
| Income (loss) | 10,475 | (600) | 9,931 | (627) |
| Funds flow from operations ⁽⁶⁾ | 19,821 | (128) | 34,548 | 144 |
| Adjusted EBITDA ⁽⁶⁾ | 22,462 | (115) | 39,897 | 169 |
| Capital expenditures | 9,047 | 428 | 34,704 | 1,113 |
| Proceeds from dispositions | - | - | - | 75 |
| Working capital deficit (end of period) ⁽²⁾ | | | (23,746) | (31,001) |
| Net debt ⁽³⁾ | | | 98,438 | (1,653) |
| Shareholders' equity (end of period) | | | 114,004 | 10,190 |
| Shares outstanding (end of period) ⁽⁴⁾ | | | 14,838 | 6,037 |
| Options outstanding (end of period) | | | 386 | 157 |
| Warrants outstanding (end of period) | | | 3,150 | - |
| Restricted share units outstanding (end of period) | | | 220 | 61 |
| Deferred share units outstanding (end of period) | | | 30 | - |
| Weighted-average basic shares outstanding | | | 14,907 | 6,037 |
| Weighted-average diluted shares outstanding | | | 15,157 | 6,037 |
| Operations ⁽⁵⁾ | | | | |
| Production | | | | |
| Crude oil (bbls/d) | 3,947 | 95 | 3,536 | 109 |
| NGL (boe/d) | 946 | - | 766 | - |
| Natural gas (mcf/d) | 9,398 | - | 8,634 | - |
| Total (boe/d) | 6,459 | 95 | 5,741 | 109 |
| Benchmark prices | | | | |
| Crude oil | | | | |
| Canadian Light (Cdn\$/bbl) | 105.57 | 95.04 | 100.25 | 97.41 |
| Natural gas | | | | |
| AECO (Cdn\$/mcf) | 1.08 | 1.94 | 1.46 | 2.52 |
| Average realized prices ⁽⁶⁾ | | | | |
| Crude oil (Cdn\$/bbl) | 98.22 | 83.93 | 94.39 | 85.58 |
| NGL (Cdn\$/boe) | 28.61 | - | 32.12 | - |
| Natural gas (Cdn\$/mcf) | 1.16 | - | 1.65 | - |
| Operating netback (per boe) ⁽⁷⁾ | 40.69 | 34.36 | 39.44 | 35.94 |

⁽¹⁾ Includes realized and unrealized gains and losses on commodity contracts.

⁽²⁾ Working capital surplus/deficit excludes commodity contract liability of \$1.73 million (June 30, 2023 - \$nil) and current portion of decommissioning liability of \$1.6 million (June 30, 2023 - \$100 thousand) and current portion of lease liabilities of \$318 thousand (June 30, 2023 - \$7 thousand).

⁽³⁾ Net debt consists of bank debt, promissory note, long-term accounts payable and accrued liabilities and working capital deficit excluding commodity contract assets and/or liabilities, current portion of decommissioning liabilities and lease liabilities.

⁽⁴⁾ Shares outstanding is adjusted for treasury shares purchased and held in trust

⁽⁵⁾ For a description of the boe conversion ratio, see "Basis of Barrel of Oil Equivalent".

⁽⁶⁾ Before hedging.

⁽⁷⁾ See "Non-GAAP and other Specified Financial measures".

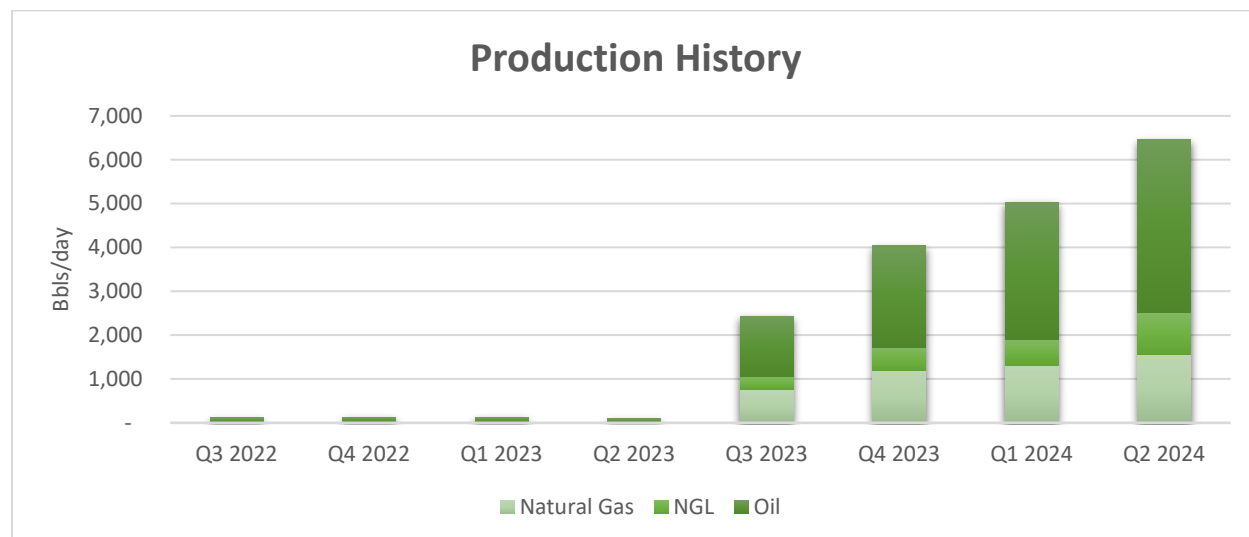
PART 3 – OPERATING RESULTS

Basis of Presentation

In the third quarter of 2023, the Company closed the acquisitions of Boulder Energy Ltd., Castlegate Energy Ltd., and Shale Petroleum Ltd., (collectively the “Acquisitions”).

Summary of Results

Production



| | Three months ended | | Six months ended | |
|------------------------------|---------------------------|-------------|-------------------------|-------------|
| | June 30, | | June 30, | |
| | 2024 | 2023 | 2024 | 2023 |
| Daily average volume | | | | |
| Crude oil (<i>bbls/d</i>) | 3,947 | 95 | 3,536 | 109 |
| NGL (<i>boe/d</i>) | 946 | - | 766 | - |
| Natural gas (<i>mcf/d</i>) | 9,398 | - | 8,634 | - |
| Total sales (<i>boe/d</i>) | 6,459 | 95 | 5,741 | 109 |
| Total sales (<i>boe</i>) | 587,742 | 8,674 | 1,044,877 | 19,701 |
| Production weighting | | | | |
| Crude oil and NGL | 76% | 100% | 75% | 100% |

Production significantly increased during the three and six months ended June 30, 2024 as compared to the same periods in 2023 mainly due to Acquisitions during the third quarter of 2023. In addition, during the first quarter of 2024, the Company drilled 5 wells which were brought online, along with one well that was drilled in later 2023 that was brought online in early 2024. Highwood anticipates growth in overall production and crude oil and NGL weighting as it executes a capital plan of ~\$60 million in 2024, of which ~\$34 million was incurred in the six months ended June 30, 2024 (~\$26 million relating to Development Capital).

Petroleum and Natural Gas Sales

| | Three months ended | | Six months ended | |
|-------------|--------------------|---------------|------------------|---------------|
| | 2024 | June 30, 2023 | 2024 | June 30, 2023 |
| Crude oil | \$ 35,274 | \$ 728 | \$ 60,747 | \$ 1,686 |
| NGL | 2,462 | - | 4,478 | - |
| Natural gas | 993 | - | 2,593 | - |
| Total | \$ 38,729 | \$ 728 | \$ 67,818 | \$ 1,686 |

Average realized prices before hedging

| | | | | |
|----------------------|-------|-------|-------|-------|
| Crude oil (\$/bbl) | 98.22 | 83.93 | 94.39 | 85.58 |
| NGL (\$/boe) | 28.61 | - | 32.12 | - |
| Natural gas (\$/mcf) | 1.16 | - | 1.65 | - |
| Equivalent (\$/boe) | 65.89 | 83.93 | 64.91 | 85.58 |

Petroleum and natural gas revenue increased significantly for the three and six months ended ending June 30, 2024 compared to the same periods in 2023, driven primarily by the Acquisitions that closed on August 3, 2023 and the additional production from the capital activity the Company executed in the second half of 2023 and first half of 2024.

For the second quarter and first half of 2024 as compared to the second quarter and first half of 2023, the Company saw an increase in average realized oil price, consistent with the increase Edmonton light benchmark in 2024 compared to the respective periods in 2023. This is also due to the higher quality of oil produced from the Acquisitions which resulted in a higher average realized price. The majority of Highwood's oil production is light oil and benchmarked to Edmonton light pricing while natural gas is benchmarked to AECO pricing. Overall, the realized pricing in the three and six months ended June 30, 2024 is lower than the realized price for the three and six months ended June 30, 2023 due to the production mix in 2024 which is ~75% liquids compared to 100% in the comparative periods. Pricing for the three and six months ended June 30, 2024 is consistent with expectations.

Western Canadian commodity prices continued to be volatile in 2023 and during 2024. In the short term, the Company anticipates continued price volatility. With respect to oil prices, significant factors include the unknown impact of transportation constraints in Alberta, demand levels, as well as global inventory levels. The Company continues to monitor current and forecasted pricing.

Royalties

| | Three months ended | | Six months ended | |
|---------------------|--------------------|---------------|------------------|---------------|
| | 2024 | June 30, 2023 | 2024 | June 30, 2023 |
| Royalties | \$ 7,742 | \$ 213 | \$ 13,575 | \$ 518 |
| Per boe | 13.17 | 24.56 | 12.99 | 26.29 |
| Percentage of sales | 20.0% | 29.3% | 20.0% | 30.7% |

Highwood's royalty burden includes crown, gross over-riding and freehold royalties applicable on the Company's production sales, which are either paid or taken in kind. The terms of the land and mineral rights owner agreements and provincial royalty regimes impact Highwood's overall royalty rate.

The increase in royalties for the three and six months ended June 30, 2024 to the comparative periods in 2023 is driven by the increased production from the Acquisition and the execution of the Company's capital program in the second half of 2023 and first half of 2024.

The Company realized a decrease in its royalty as a percentage of sales in the three and six month period ended June 30, 2024, compared to the respective periods in 2023, mainly due to the Drilling and Completion Cost Allowance ("C*") in Alberta. The Company has a planned capital program of 2024 of approximately \$60 million and the increased production from the new wells will initially have lower royalty rates attributed to C*. The royalty rate is sensitive to commodity prices, and as such, a change in commodity pricing will impact the actual rate.

Operating and Transportation Expense

| | Three months ended | | Six months ended | |
|-------------------------------------------------------|--------------------|------------------|------------------|------------------|
| | 2024 | June 30, 2023 | 2024 | June 30, 2023 |
| | \$ | \$ | \$ | \$ |
| Total operating and transportation | 7,361 | 640 | 13,566 | 1,302 |
| Per boe | 12.52 | 73.78 | 12.98 | 66.09 |
| <i>Less midstream and other operating¹</i> | <i>(290)</i> | <i>(434)</i> | <i>(537)</i> | <i>(842)</i> |
| Upstream operating and transportation | 7,071 | 213 | 13,029 | 460 |
| Per boe | 12.03 | 25.02 | 12.47 | 23.35 |

1) Amounts removed are operating costs related to midstream operations or metallic minerals operations. The purpose is to show the operating cost associated with each barrel of production.

Overall total operating and transportation expenses have increased significantly due to the increased production from the Acquisitions and the Company's capital program, which is also the reason for the decrease in total operating and transportation expenses per boe. Overall costs in the second quarter of 2024 were impacted by wet weather conditions, particularly in the Wilson Creek area, which resulted in additional road maintenance costs and trucking costs.

The midstream and other operating expenses mainly relate to the Wabasca River Pipeline System and EVI Terminal and these costs are removed from total operating and transportation expenses to show the operating and transportation costs associated with flowing barrels of production. Overall, these costs are lower for the three and six month periods ending June 30, 2024 due to increased maintenance costs that were incurred in the second quarter of 2023.

The Company has been actively working to reduce costs, by conducting abandonment and reclamation work on the non-producing properties, as well as reducing costs such as surface and mineral rentals. The Company is also assessing opportunities that are available with the Acquisitions to reduce operating and transportation costs and increasing operational efficiencies, such as using infrastructure the Company owns rather than through third parties for assets that were acquired within close proximity.

Netback Analysis

| | Three months ended | | Six months ended | |
|---------------------------------------|--------------------|------------------|------------------|------------------|
| | 2024 | June 30, 2023 | 2024 | June 30, 2023 |
| | \$/boe | \$/boe | \$/boe | \$/boe |
| Average sales price | 65.89 | 83.93 | 64.91 | 85.58 |
| Royalties | (13.17) | (24.56) | (12.99) | (26.29) |
| Upstream Operating and transportation | (12.03) | (25.02) | (12.47) | (23.35) |
| Operating netback | 40.69 | 34.36 | 39.44 | 35.94 |

Operating netback reflects the profit that is made from each barrel of production, which is why upstream operating and transportation expenses are used in the calculation. While the average realized sales prices decreased during the current periods, the slight overall increase in operating netback per boe for the three and six months ended June 30, 2024 compared to the three and six months ended June 30, 2023 is due to a decrease in upstream operating and transportation costs per boe and a decrease in royalties per boe. Management continues to look at ways to maximize the operating netback.

Transportation Pipeline Revenues

The Company owns an interest in the Wabasca River Sales Pipeline, EVI Terminal and marketing revenues. Revenues are generated from a tariff charged to vendors who transport product on the pipeline. The EVI Terminal has a butane blending operation that generates revenues from the purchase and sale of butane. The EVI Terminal also has a heavy oil trucking facility which is currently not operational, however, the Company is assessing reactivating this portion of the terminal.

The Company's crude transmission line averaged throughput of 9,460M3/month and 9,580M3/month, respectively, during the three and six months ended June 30, 2024. Volumes were down slightly in the second quarter as compared to the first quarter of 2024 primarily due to a combination of turnarounds in the area reducing third party production, as well as wet weather impacts on producers whose product is delivered into the pipeline. The Company anticipates additional volumes coming onto the pipeline as area producers continue to revive capital activity in the continued strong price environment. The Company is encouraged by the expected capital activity in 2024 by producers in the area.

| | Three months ended | | Six months ended | |
|----------------------------------|--------------------|---------------|------------------|---------------|
| | 2024 | June 30, 2023 | 2024 | June 30, 2023 |
| Transportation pipeline revenues | \$ 698 | \$ 681 | \$ 1,387 | \$ 1,429 |

Overall, the slight increase in transportation pipeline revenues in the current period is due to an increase in volumes flowing through pipeline. Transportation pipeline revenues are generated on a tariff of \$24.50/M3 of crude oil that is flowed through the pipeline. On March 1, 2024 the tariff was increased from \$23.50/M3 to \$24.50/M3 of crude oil.

Metallic Minerals

The metallic minerals segment includes industrial metal and mineral assets. During 2021, the Company amassed industrial metallic and mineral permits covering over 3.8 million acres in Alberta and British Columbia and issued its first National Instrument 43-101 Technical Report on Lithium from Brine on July 16, 2021 and an additional 43-101 Technical Report over the Ironstone prospective permits held by the Company on September 21, 2021. The Company also engaged the third-party resource evaluator to compile a 43-101 Resource Assessment specific to Drumheller, Alberta over the Lithium Brine prospective permits, which was completed February 21, 2022.

During the three and six months ended June 30, 2024, the company incurred capital expenditures of approximately \$nil and \$1.4 million to convert the majority of the industrial metallic and mineral permits into leases.

As the metallic minerals segment entails early-stage exploration projects, there was no revenue and minimal operating expenses associated with the segment for the three and six months ended June 30, 2024 and 2023.

As Highwood assesses additional information on its lithium Sub-properties, Highwood will continue to evaluate value maximization paths for its lithium assets including a potential public pure play, low carbon intensity lithium company spinout. In the event that the Company, or a spinout of the Company, is successful in raising funds through an equity raise that is being contemplated, the Company plans, and may be required, under the equity raise to outlay significant exploration capital in the near future.

Extraction technologies continue to be evaluated as well as potential go forward technology parties whom Highwood may elect to partner with moving forward.

PART 4 – SELECT CONSOLIDATED FINANCIAL DISCLOSURES

Risk Management

Highwood’s cash flow is variable as oil and natural gas are commodities whose prices are determined by worldwide and/or regional supply and demand, transportation constraints, weather conditions, availability of alternative energy sources and other factors, all of which are beyond Highwood’s control. World prices for oil and natural gas have remained fairly consistent in recent months but continue to be volatile.

Management of cash flow variability is an integral component of the Company’s business strategy. Business conditions are monitored regularly and reviewed with the Board of Directors to establish risk management guidelines used by management in carrying out the Company’s strategic risk management program.

The Company has elected not to use hedge accounting and, accordingly, the fair value of the financial contracts is recorded at each period-end. The fair value may change substantially from period to period depending on commodity forward strip prices for the financial contracts outstanding at the statement of financial position date. The change in fair value from period-end to period-end is reflected in the income for that period. As a result, income may fluctuate considerably.

The Company has the following commodity contracts outstanding at June 30, 2024:

Swaps:

| Product | Notional Volume | Term | Contract Price (CAD/GJ) | Index |
|-------------|-----------------|------------------------------------|-------------------------|-------|
| Natural Gas | 4,600GJ/day | Sept 1, 2023 to March 31, 2025 | \$ 3.00 - \$ 3.05 | AECO |
| Natural Gas | 1,500GJ/day | April 1, 2025 to December 31, 2026 | \$ 3.13 - \$ 3.20 | AECO |
| Natural Gas | 300GJ/day | November 1, 2025 to March 31, 2026 | \$ 3.50 | AECO |
| Natural Gas | 3,000GJ/day | April 1, 2025 to March 31, 2027 | \$ 3.15 - \$3.40 | AECO |

| Product | Notional Volume | Term | Contract Price (CAD/bbl) | Index |
|-----------|-----------------|---------------------------------------|--------------------------|-------------|
| Crude Oil | 200bbls/day | March 1, 2024 to December 31, 2024 | \$ 100.25 - \$ 101.05 | WTI - NYMEX |
| Crude Oil | 200bbls/day | April 1, 2024 to September 30, 2025 | \$ 95.75 - \$ 100.00 | WTI - NYMEX |
| Crude Oil | 200bbls/day | May 1, 2024 to October 31, 2025 | \$ 102.50 - \$ 104.04 | WTI - NYMEX |
| Crude Oil | 300bbls/day | May 1, 2024 to December 31, 2025 | \$ 105.00 - \$ 106.00 | WTI - NYMEX |
| Crude Oil | 1,200bbls/day | July 1, 2024 to September 30, 2024 | \$ 99.30 - \$ 108.00 | WTI - NYMEX |
| Crude Oil | 1,150bbls/day | October 1, 2024 to December 31, 2024 | \$ 97.45 - \$ 105.50 | WTI - NYMEX |
| Crude Oil | 100bbls/day | October 1, 2024 to September 30, 2025 | \$ 95.50 | WTI - NYMEX |
| Crude Oil | 100bbls/day | October 1, 2024 to December 31, 2025 | \$ 101.00 | WTI - NYMEX |
| Crude Oil | 100bbls/day | November 1, 2024 to July 31, 2025 | \$ 95.00 | WTI - NYMEX |
| Crude Oil | 870bbls/day | January 1, 2025 to March 31, 2025 | \$ 95.55 - \$ 103.15 | WTI - NYMEX |
| Crude Oil | 500bbls/day | April 1, 2025 to September 30, 2025 | \$ 94.00 - \$ 95.00 | WTI - NYMEX |

| Product | Notional Volume | Term | Contract Price (CAD/bbl) | Index |
|------------------|-----------------|-------------------------------------|--------------------------|-----------|
| MSW Differential | 100bbls/day | March 1, 2024 to December 31, 2024 | \$ 5.05 | ICE-1A-SW |
| MSW Differential | 100bbls/day | April 1, 2024 to September 30, 2025 | \$ 4.75 | ICE-1A-SW |
| MSW Differential | 500bbls/day | April 1, 2024 to December 31, 2024 | \$ 3.78 | ICE-1A-SW |
| MSW Differential | 200bbls/day | June 1, 2024 to December 31, 2024 | \$ 3.35 | ICE-1A-SW |
| MSW Differential | 500bbls/day | June 1, 2024 to September 30, 2025 | \$ 3.75 | ICE-1A-SW |

The commodity contracts had a total fair value at June 30, 2024 of a liability of \$1.49 million (December 31, 2023 – asset of \$6.02 million). The corresponding unrealized gain (loss) for the three and six months ended June 30, 2024 were \$1.91 million and (\$7.36 million), respectively (three and six months ended June 30, 2023 – \$nil) and is included in the statement of income (loss) and comprehensive income (loss). Total realized gain (loss) for the three and six months ended June 30, 2024 were (\$339 thousand) and \$383 thousand, respectively (three and six months ended June 30, 2023 – \$nil) and are also included in the statement of income (loss) and comprehensive income (loss).

| | Three months ended June 30, | | Six months ended June 30, | |
|-----------------------------------------------|----------------------------------------|-------------|--------------------------------------|-------------|
| | 2024 | 2023 | 2024 | 2023 |
| | \$ | \$ | \$ | \$ |
| Realized gain (loss) on commodity contracts | (339) | - | 383 | - |
| Unrealized gain (loss) on commodity contracts | 1,906 | - | (7,364) | - |

General and Administrative (G&A)

| | Three months ended June 30, | | Six months ended June 30, | |
|-----------------|----------------------------------------|-------------|--------------------------------------|-------------|
| | 2024 | 2023 | 2024 | 2023 |
| | \$ | \$ | \$ | \$ |
| Gross G&A | 3,152 | 899 | 4,682 | 1,738 |
| Capitalized G&A | (670) | - | (770) | - |
| G&A | 2,482 | 899 | 3,912 | 1,738 |
| G&A/boe | 4.22 | 103.64 | 3.74 | 88.22 |

G&A expenses increased during the three and six months ended June 30, 2024, compared to the respective period in 2023 mainly due to increased staffing requirements associated with the Acquisitions and overall growth of the Company. As part of the Acquisition, Highwood has seen a growth in employees and consultants that are vital to the Company achieving the objectives of shareholder returns and debt reduction. The increase is also due to increased office space costs as additional space was required after the Acquisitions and inflationary pressures which have increased costs of goods and services.

Share-based Compensation

| | Three months ended June 30, | | Six months ended June 30, | |
|--------------------------|----------------------------------------|-------------|--------------------------------------|-------------|
| | 2024 | 2023 | 2024 | 2023 |
| | \$ | \$ | \$ | \$ |
| Share-based compensation | 594 | 61 | 803 | 120 |

The increase in share-based compensation during the three and six months ended June 30, 2024 from the comparative period of 2023 is mainly due to the granting of options, Restricted Share Units (“RSU’s”), and Performance Share Units (“PSU’s”) in August 2023, January 2024, and April 2024. The increase is also partially due to the implementation of the Employee Share Purchase Plan (“ESPP”).

On January 4, 2024, the Company granted the following:

- 9,000 options at an exercise price of \$6.00 per option. The options granted vest 1/3 on each of January 4, 2025, January 4, 2026 and January 4, 2027 and have a five-period term.
- 4,400 RSU’s exercisable for no consideration. The RSU’s granted vest 1/3 on each of January 4, 2025, January 4, 2026 and January 4, 2027 and expire on December 31, 2027.
- \$22 thousand worth of PSU’s. The PSU’s granted vest on January 4, 2027, subject to the sole discretion of the Board of Directors.

On April 15, 2024, the Company granted the following:

- 227,000 options at an exercise price of \$6.00 per option. The options granted vest 1/3 on each of April 15, 2025, April 15, 2026 and April 15, 2027 and have a five-period term.
- 130,125 RSU's exercisable for no consideration. The RSU's granted vest 1/3 on each of April 15, 2025, April 15, 2026 and April 15, 2027 and expire on December 31, 2027.
- \$802 thousand worth of PSU's. The PSU's granted vest on April 15 2027, subject to the sole discretion of the Board of Directors.

At June 30, 2024, the Company had 386,000 options and 220,000 RSU's and 30,000 DSU's outstanding.

Depletion and Depreciation ("D&D")

| | Three months ended | | Six months ended | |
|---------|--------------------|---------------|------------------|---------------|
| | 2024 | June 30, 2023 | 2024 | June 30, 2023 |
| | \$ | \$ | \$ | \$ |
| D&D | 7,130 | 217 | 12,556 | 453 |
| Per boe | 12.13 | 25.02 | 12.02 | 22.99 |

The increase in D&D for the three and six months ended June 30, 2024, as compared to the prior periods, is as a result of the Acquisitions that occurred during the third quarter of 2023, along with development capital expenditures during the three and six months ended June 30, 2024 totaling approximately \$26 million. This, combined with the significant increase in production during the current periods, has resulted in the overall increase in D&D.

Impairment

The Company assesses many factors when determining if an impairment test should be performed. At June 30, 2024, the Company conducted an assessment of impairment indicators for the Company's CGUs. No indicators of impairment at June 30, 2024 were identified.

Finance Expenses

| | Three months ended | | Six months ended | |
|------------------------------------------|--------------------|---------------|------------------|---------------|
| | 2024 | June 30, 2023 | 2024 | June 30, 2023 |
| | \$ | \$ | \$ | \$ |
| Interest on bank debt | 2,230 | 13 | 4,515 | 25 |
| Interest on promissory note | 444 | - | 898 | - |
| Interest income | (33) | - | (64) | - |
| Cash finance expenses | 2,641 | 13 | 5,349 | 25 |
| Accretion of decommissioning liabilities | 225 | 14 | 454 | 31 |
| Amortization of debt issue costs | 161 | - | 327 | - |
| Other expense | 14 | 16 | 27 | 33 |
| Non-cash finance expense | 400 | 30 | 808 | 64 |
| Total finance expenses | 3,041 | 43 | 6,157 | 89 |

Interest on bank debt relates to interest and fees paid to Highwood's bankers to service the bank debt. Interest on bank debt for the three and six months ended June 30, 2024, as compared to the previous periods, increased mainly due to the increase in bank debt which is due to the Acquisitions and capital program the Company executed in the second half of 2023 and first half of 2024.

The promissory note was issued on August 3, 2023 and bears interest at 13% per annum.

Accretion of decommissioning liabilities for the three and six months ended June 30, 2024 has also increased due to the Acquisitions, which resulted in an increase to decommissioning liabilities, therefore increasing the associated accretion.

Interest rates for the bank debt is based on the Company's most recent quarter consolidated total debt to EBITDA ratio (as defined in the credit facility agreement).

Income (loss) and comprehensive income (loss)

The Company realized income and comprehensive income of \$10.5 million and \$10.0 million, respectively, for the three and six months ended June 30, 2024 (loss and comprehensive loss of \$600 thousand and \$627 thousand, respectively, for the three and six months ended June 30, 2023). For the three and six months ended June 30, 2024, the Company realized strong commodity prices and increased production which resulted in increase in income and comprehensive income.

| | Three Months ended | | Six Months ended | |
|-----------------------------------------------|---------------------------|---------------|-------------------------|---------------|
| | June 30, | | June 30, | |
| | 2024 | 2023 | 2024 | 2023 |
| | \$ | \$ | \$ | \$ |
| Income (loss) and comprehensive income (loss) | 10,475 | (600) | 9,931 | (627) |
| Per weighted average share, basic | 0.70 | (0.10) | 0.67 | (0.10) |
| Per weighted average share, diluted | 0.69 | (0.10) | 0.66 | (0.10) |

Selected Quarterly Information

| Three months ended | Jun. 30, 2024 | Mar. 31, 2024 | Dec. 31, 2023 | Sept. 30, 2023 | June 30, 2023 | Mar. 31, 2023 | Dec. 31, 2022 | Sept. 30, 2022 |
|---------------------------------------------------------------------------|------------------|------------------|------------------|-------------------|------------------|------------------|------------------|-------------------|
| Financial | | | | | | | | |
| (\$000s, except per share amounts and share numbers) | | | | | | | | |
| Petroleum and natural gas sales | 38,729 | 29,089 | 23,633 | 15,894 | 728 | 958 | 1,027 | 1,135 |
| Transportation pipeline revenues | 698 | 689 | 664 | 774 | 681 | 748 | 769 | 842 |
| Income (loss) | 10,475 | (544) | 47,785 | (1,014) | (600) | (27) | 62 | 241 |
| Capital expenditures | 9,047 | 25,657 | 14,737 | 2,917 | 428 | 685 | 362 | 1,526 |
| Total assets <i>(end of quarter)</i> | 269,706 | 272,357 | 257,079 | 198,416 | 20,530 | 17,904 | 16,841 | 16,718 |
| Working capital surplus (deficit) ¹ <i>(end of quarter)</i> | (23,746) | (28,791) | (13,867) | (2,669) | (1,206) | (40) | 411 | 554 |
| Shareholders' equity <i>(end of quarter)</i> | 114,004 | 103,439 | 104,199 | 56,676 | 10,190 | 10,729 | 10,697 | 10,508 |
| Weighted-average basic shares outstanding <i>(000s)</i> | 14,907 | 14,937 | 14,971 | 11,728 | 6,037 | 6,037 | 6,014 | 6,014 |
| Operations | | | | | | | | |
| Production | | | | | | | | |
| Crude oil <i>(bbls/d)</i> | 3,947 | 3,126 | 2,306 | 1,359 | 95 | 123 | 119 | 116 |
| NGL <i>(boe/d)</i> | 946 | 586 | 526 | 305 | - | - | - | - |
| Natural Gas <i>(mcf/d)</i> | 9,398 | 7,869 | 7,215 | 4,785 | - | - | - | - |
| Total <i>(boe/d)</i> | 6,459 | 5,023 | 4,035 | 2,425 | 95 | 123 | 119 | 116 |
| Average realized prices <i>(\$)</i> | | | | | | | | |
| Crude oil <i>(per bbl)</i> | 98.22 | 89.56 | 95.07 | 109.07 | 83.93 | 86.88 | 93.44 | 106.27 |
| NGL <i>(per boe)</i> | 28.61 | 37.79 | 36.22 | 39.75 | - | - | - | - |
| Natural Gas <i>(per mcf)</i> | 1.16 | 2.23 | 2.57 | 2.59 | - | - | - | - |

- 1) Working capital surplus/deficit excludes commodity contract asset/liability, current portion of decommissioning liability and current portion of lease liabilities.

Inherent to the nature of the energy industry, fluctuations in Highwood's quarterly petroleum and natural gas sales, transportation pipeline revenues, and income or loss are primarily caused by variations in production volumes, realized commodity prices and the related impact on royalties, realized and unrealized gains/losses on financial instruments, changes in per-unit expenses, and deferred income taxes. Please refer to the Operating Results and Select Consolidated Financial Disclosures sections above for an explanation of changes.

Capital Activity

| | Three months ended | | Six months ended | |
|--------------------------------------|--------------------|---------------|------------------|---------------|
| | 2024 | June 30, 2023 | 2024 | June 30, 2023 |
| | \$ | \$ | \$ | \$ |
| Land and leases | 5,846 | 419 | 7,358 | 419 |
| Seismic and other pre-drilling costs | 228 | - | 496 | 8 |
| Production equipment and facilities | 279 | 9 | 3,854 | 686 |
| Drilling and completions | 1,960 | - | 22,262 | - |
| Other | 705 | - | 705 | - |
| Corporate | 29 | - | 29 | - |
| | 9,047 | 428 | 34,704 | 1,113 |

At June 30, 2024, the Company had E&E assets of \$8.9 million (December 31, 2023 – \$1.5 million). This amount is primarily made up of undeveloped land. The additions to E&E assets during the three and six months ended June 30, 2024 primarily related to undeveloped lands in Wilson Creek and a potential new core area in Western Alberta, along with conversion of lithium permits to leases in the first quarter of 2024.

At June 30, 2024, the Company had gross property and equipment of \$228.0 million (December 31, 2023 - \$204.6 million). This included developed land and costs associated with the wells the Company has drilled and acquired to date, as well as midstream infrastructure it had acquired. The Company incurred capital expenditures of \$34.7 million in the first half of 2024, mainly related to drilling and completions activities. The majority of this activity occurred in the first quarter of 2024. The Company commenced its 2H 2024 drilling program late in the second quarter.

PART 5 – CAPITALIZATION

Share Capital and Share Based Compensation Activity

As at June 30, 2024, the Company had 14,838,012 common shares, 3,150,000 warrants, 436,089 options, 220,404 RSUs, 30,000 DSUs outstanding and 309,910 common shares held in trust related to the PSU plan.

As at date of this MD&A, the Company had 14,838,012 common shares, 3,150,000 warrants, 436,089 options, 220,404 RSUs, 30,000 DSUs outstanding and 349,610 common shares held in trust related to the PSU plan.

RSU's that were scheduled to expire December 31, 2023, were automatically extended under section 4.9(d) of the RSU plan. During the six months ended June 30, 2024, 33,600 RSUs were exercised resulting in 33,600 common shares being issued.

On April 15, 2024, the Company granted 277,000 options at an exercise price of \$6.00 per option. The options granted vest 1/3 on each of April 15, 2025, April 15, 2026 and April 15, 2027 and have a five-year term.

On April 15, 2024, the Company granted 130,125 RSU's exercisable for no consideration. The RSU's granted vest 1/3 on each of April 15, 2025, April 15, 2026 and April 15, 2027 and expire on December 31, 2027.

On April 15, 2024, the Company granted \$802 thousand worth of PSU's. The PSU's granted vest on April 15, 2027, subject to the sole discretion of the Board of Directors.

On April 15, 2024, the Company granted 20,000 DSU's exercisable for no consideration. The DSU's granted vest on April 15, 2025 and expire on April 15, 2027.

During the three and six months ended June 30, 2024, 10,000 DSU's were forfeited.

Liquidity, Capital Resources and Capital Management

Net Debt

The Company considers net debt a key capital management measure in assessing the Company's liquidity.

The following table outlines the Company's calculation of net debt:

| | June 30, 2024 | December 31, 2023 |
|-------------------------------------------|--------------------------|----------------------|
| Adjusted current assets ¹ | \$ 27,190 | \$ 23,951 |
| Adjusted current liabilities ¹ | (50,936) | (37,818) |
| Adjusted working capital | (23,746) | (13,867) |
| Bank debt | (71,094) | (72,464) |
| Promissory note – long term portion | (3,500) | (10,500) |
| Other long-term obligations | (98) | (220) |
| Total net debt | \$ (98,438) | \$ (97,051) |

Note 1: Adjusted current assets and current liabilities excludes commodity contracts, current portion of lease liabilities and current portion of decommissioning obligations.

Adjusted EBITDA

The Company considers adjusted EBITDA to be a key capital management measure as it demonstrates the Company's profitability, operating and financial performance with respect to cash flow generation, adjusted for interest related to its capital structure. Adjusted EBITDA is calculated by adjusting cash flows from operating activities for changes in non-cash working changes and interest.

Adjusted funds flow

The Company considers adjusted funds flow to be a key capital management measure as it demonstrates the Company's ability to generate required funds to manage production levels and fund future capital investment. Management believes that this measure provides an insightful assessment of the Company's operations on a continuing basis by removing certain non-cash charges, decommissioning expenditures, of which the nature and timing of expenditures may vary based on the stage of the Company's assets and operating areas, and transaction costs which vary based on the Company's acquisition and disposition activity. The Company calculates adjusted funds flow as adjusted EBITDA less net interest and adjusting for decommissioning expenditures incurred.

Free funds flow

The Company considers free funds flow to be a key capital management measure as it is used to measure liquidity and efficiency of the Company by measuring the funds available after capital investment available for debt repayment, to pursue acquisitions and shareholder distributions. The Company calculates free funds flow as adjusted funds flow less expenditures on property, plant and equipment and exploration and evaluation assets (collectively, the "capital expenditures").

The following table outlines the Company's calculation of adjusted EBITDA, adjusted funds flow and free funds flow to cash flow from operating activities:

| | Three Months Ended June 30, | | Six Months Ended June 30, | |
|-------------------------------------|--------------------------------|----------|------------------------------|----------|
| | 2024 | 2023 | 2024 | 2023 |
| Cash flow from operating activities | \$ 19,539 | \$ 1,074 | \$ 30,956 | \$ 750 |
| Change in non-cash working capital | 282 | (1,202) | 3,592 | (606) |
| Net interest ¹ | 2,641 | 13 | 5,349 | 25 |
| Adjusted EBITDA | 22,462 | (115) | 39,897 | 169 |
| Decommissioning expenditures | 11 | 36 | 111 | 42 |
| Net interest ¹ | (2,641) | (13) | (5,349) | (25) |
| Adjusted funds flow | 19,832 | (92) | 34,659 | 186 |
| Net capital expenditures, net | (9,047) | (428) | (34,704) | (1,038) |
| Free funds flow | \$ 10,785 | \$ (520) | \$ (45) | \$ (852) |

Note 1: Net interest is interest on bank debt and promissory note less interest income

The Company makes adjustments to capital employed by monitoring economic conditions and investment opportunities. The Company generally relies on credit facilities and cash flows from operations to fund capital requirements. To maintain or modify its capital structure, the Company may issue new common or preferred shares, issue new subordinated debt, renegotiate existing debt terms, or repay existing debt. The Company is not currently subject to any externally imposed capital requirements, other than covenants on its Amended and Restated Credit Agreement (the "ARCA").

Liquidity risk is the risk that the Company will encounter difficulty in meeting obligations associated with the financial liabilities as they become due. The Company's financial liabilities, excluding commodity contracts consist of accounts payable and accrued liabilities, promissory note and bank debt. A portion of accounts payable and accrued liabilities is being paid on a long-term payment plan.

At June 30, 2024, the Company had a working capital deficit of \$25.8 million, excluding current portion of decommissioning obligations. The Company expects to repay its financial liabilities in the normal course of operations and to fund future operational and capital requirements through operating cash flows and available capacity on the Company's ARCA. At June 30, 2024, the Company has classified \$98 thousand of accounts payable and accrued liabilities as long-term as the vendor has agreed to a payment plan that extends beyond 12 months. At June 30, 2024, the Company has classified \$3.5 million of promissory notes as long-term as payments extend beyond 12 months. The maturity date of the bank debt is August 2, 2025; therefore, bank debt has been classified as long-term.

The Company monitors liquidity risk through cost control, debt and equity management policies. Strategies include continuously monitoring of forecast and actual cash flows, financing activities and available credit available under the ARCA. The nature of the oil and gas industry is very capital intensive. The Company prepares annual capital expenditure budgets and utilizes authorizations for expenditures and capital committees for projects to manage capital expenditures. The Company may need to conduct asset sales, equity issues or issue debt if liquidity risk increases in a given period. Liquidity risk may increase as a result of potential revisions to the Company's ARCA, which is subject to semi-annual reviews. Company also maintains and monitors a certain level of cash flow which is used to partially finance all operating and capital expenditures. The Company believes it has sufficient funds and operating cash flows to meet foreseeable obligations by actively monitoring its credit facilities and coordinating payment and revenue cycles each month. However, there are no assurances that the lender will maintain the borrowing base at the current level, which may result in a borrowing base shortfall. If the Company cannot generate sufficient funds to meet the borrowing base shortfall it would constitute an event of default under the loan agreement and the bank could demand immediate repayment of the outstanding loan amount. The Company actively monitors covenants associated with the credit facilities and was in compliance at June 30, 2024.

The following table details the Company’s financial liabilities, excluding commodity contracts, as at June 30, 2024:

| | Total | <1 year | 1-3 years | 4-5 years |
|------------------------------------------|-------------------|-------------------|------------------|------------------|
| Accounts payable and accrued liabilities | \$ 38,879 | 38,781 | \$ 98 | \$ - |
| Bank debt | 71,094 | - | 71,094 | - |
| Promissory note | 15,655 | 12,155 | 3,500 | - |
| Lease liabilities | 633 | 318 | 315 | - |
| Total financial liabilities | \$ 126,261 | \$ 51,254 | \$ 75,007 | \$ - |

Off-Balance-Sheet Arrangements

The Company does not have any special-purpose entities nor is it a party to any arrangements that would be excluded from the statement of financial position.

Environmental Initiatives Affecting Highwood

The oil and gas industry has a number of environmental risks and hazards and is subject to regulation by all levels of government. Environmental legislation includes, but is not limited to, operational controls, site restoration requirements and restrictions on emissions of various substances produced in association with oil and natural gas operations. Compliance with such legislation could require additional expenditures and a failure to comply may result in fines and penalties which could, in the aggregate and under certain unlikely assumptions, become significant. Operations are continuously monitored to minimize the environmental impact and capital is allocated to reclamation and other activities to mitigate the impact on the areas in which we operate.

PART 6 – OTHER

Critical Accounting Judgments, Estimates and Policies

The Company’s critical accounting judgements, estimates and policies are described in notes 2 and 3 to the December 31, 2023 annual consolidated financial statements as well as included in the Company’s annual MD&A as at December 31, 2023 as well as in note 2 of the condensed interim consolidated financial statements for the three and six months ended June 30, 2024. Certain accounting policies are identified as critical because they require management to make judgments and estimates based on conditions and assumptions that are inherently uncertain, and because the estimates are of material magnitude to revenue, expenses, funds flow from operations, income or loss and/or other important financial results. These accounting policies could result in materially different results should the underlying conditions change or the assumptions prove incorrect.

Non-GAAP and Specified Financial Measures

This MD&A includes references to financial measures commonly used in the oil and natural gas industry. The term “operating netback” (oil and natural gas sales less royalties and production, operating and transportation expenses, all expressed on a per-unit-of-production basis) is not defined under IFRS, and may not be comparable with similar measures presented by other companies. Operating netback is a per-unit-of-production measure that may be used to assess the Company’s performance and efficiency.

The term “working capital surplus (deficit), excluding bank debt” is not defined under IFRS, and may not be comparable with similar measures presented by other companies. Working capital surplus (deficit), excluding bank debt is included to show what the working capital relating to customers, vendors, and joint venture partners would be.

The term “funds flow from operations” is not defined under IFRS and may not be comparable with similar measures presented by other companies. Funds flow from operations is included to show what the cash flow from operating activities would be prior to changes in working capital and changes in long-term accounts payable and accrued liabilities.

The term “Net Debt” is not defined under IFRS and may not be comparable with similar measures presented by other companies. represents the carrying value of the Company’s debt instruments, including outstanding deferred acquisition payments, net of Adjusted working capital. The Company uses Net Debt as an alternative to total outstanding debt as Management believes it provides a more accurate measure in assessing the liquidity of the Company. The Company believes that Net Debt can provide useful information to investors and shareholders in understanding the overall liquidity of the Company.

The term “EBITDA” is not defined under IFRS and may not be comparable with similar measures presented by other companies. EBITDA is used as an alternative measure of profitability and attempts to represent the cash profit generated by the Company’s operations. The most directly comparable GAAP measure is cash flow from (used in) operating activities. EBITDA is calculated as cash flow from (used in) operating activities, adding back changes in non-cash working capital, decommissioning obligation expenditures and interest expense.

“Adjusted EBITDA” is calculated as cash flow from (used in) operating activities, adding back changes in non-cash working capital, transaction costs and interest expense. The Company considers Adjusted EBITDA to be a key capital management measure as it is both used within certain financial covenants anticipated to be prescribed under the ARCA and demonstrates Highwood’s standalone profitability, operating and financial performance in terms of cash flow generation, adjusting for interest related to its capital structure. The most directly comparable GAAP measure is cash flow from (used in) operating activities.

“Free Cash Flow” or “FCF” is used as an indicator of the efficiency and liquidity of the Company’s business, measuring its funds after capital expenditures available to manage debt levels, pursue acquisitions and assess the optionality to pay dividends and/or return capital to shareholders through activities such as share repurchases. The most directly comparable GAAP measure is cash flow from (used in) operating activities. Free Cash Flow is calculated as cash flow from (used in) operating activities, less interest, office lease expenses, cash taxes and capital expenditures.

“Net Debt” represents the carrying value of the Company’s debt instruments, including outstanding deferred acquisition payments, net of Adjusted working capital. The Company uses Net Debt as an alternative to total outstanding debt as Management believes it provides a more accurate measure in assessing the liquidity of the Company. The Company believes that Net Debt can provide useful information to investors and shareholders in understanding the overall liquidity of the Company.

"2024 Exit EBITDA" is calculated as Adjusted EBITDA for the month of December annualized. The Company believes that 2024 Exit EBITDA is useful information to investors and shareholders in understanding the EBITDA generated in the final month of 2024 which is indicative of future EBITDA.

"Net Debt / 2024 Exit EBITDA" is calculated as net debt at the end of the fiscal period of 2024 divided by the 2024 Exit Adjusted EBITDA. The Company believes that Net Debt / 2024 Exit Adjusted EBITDA is useful information to investors and shareholders in understanding the time frame, in years, it would take to eliminate Net Debt based on 2024 Exit Adjusted EBITDA.

"Run Rate Net Debt / annualized Adjusted EBITDA" is calculated as net debt at the end of the April 2024 divided by the estimated April 2024 Adjusted EBITDA. The Company believes that Run Rate Net Debt / annualized Adjusted EBITDA is useful information to investors and shareholders in understanding the time frame, in years, it would take to eliminate Net Debt based on April 2024 (being the most recent completed month) Adjusted EBITDA.

“Operating netback (per BOE)” is calculated as the realized price per boe, less royalties associated with the sale of petroleum and natural gas products on a per boe basis, less the operating costs associated with the production on a per boe basis. The Company believes that Operating netback (per BOE) is a useful measure of the profit that is made from each barrel of production.

Basis of Barrel of Oil Equivalent

Petroleum and natural gas reserves and production volumes are stated as a “barrel of oil equivalent” (boe), derived by converting natural gas to oil equivalency in the ratio of 6,000 cubic feet of gas to one barrel of oil. Boe may be

misleading, particularly if used in isolation. A boe conversion ratio of 6,000 cubic feet of gas to one barrel of oil is based on energy equivalency, which is primarily applicable at the burner tip, and does not represent a value equivalency at the wellhead. Readers are cautioned that boe figures may be misleading, particularly if used in isolation. This conversion conforms to the Canadian Securities Regulator's National Instrument 51-101 – Standards for Oil and Gas Activities.

Caution Respecting Reserves Information

Readers should see the “Selected Technical Terms” in the Annual Information Form filed on April 16, 2024 for the definition of certain oil and gas terms.

Disclosure of oil and gas information is presented in accordance with generally accepted industry practices in Canada and National Instrument 51-101— Standards of Disclosure for Oil and Gas Activities (“**NI 51-101**”). Other than as noted herein, the oil and gas information regarding the Company presented in this news release is based on the reserves report prepared by GLJ Ltd. evaluating the crude oil, natural gas and natural gas liquids attributable to the Company's properties at January 1, 2024 (the “**2023 Reserves Report**”).

Reserves are classified according to the degree of certainty associated with the estimates as follows:

"BT" means before tax.

“IRR” means internal rate of recovery.

"RLI" means reserves life index and is calculated as total company interest reserves divided by annual production, for the year indicated.

"NPV10" represents the anticipated net present value of the future net revenue discounted at a rate of 10% associated with the reserves associated with the acquired assets.

"F&D" is calculated as the sum of field capital plus the change in FDC for the period divided by the change in reserves that are characterized as development for the period is calculated as the sum of field capital plus the change in FDC for the period divided by the change in total reserves, other than from production, for the period. Finding and development costs take into account reserves revisions during the year on a per boe basis. The aggregate of the exploration and development costs incurred in the financial year and changes during that year in estimated future development costs generally will not reflect total finding and development costs related to reserves additions for that year. Management uses F&D costs as a measure of capital efficiency for organic reserves development.

“NAV per fully diluted share” is calculated using the respective net present values of PDP, 1P and 2P reserves, before tax and discounted at 10% plus internally valued undeveloped land & seismic and proceeds from warrants and stock options, less net debt, and divided by fully diluted outstanding shares. Management used NAV per share as a measure of the relative change of Highwood's net asset value over its outstanding common shares over a period of time.

"Netback" is used to evaluate potential operating performance. Netback is calculated as follows: (Revenue – Royalties - Operating Expenses).

"Recycle Ratio" is measured by dividing the operating netback for the applicable period by F&D cost per boe for the year. The recycle ratio compares netback from existing reserves to the cost of finding new reserves and may not accurately indicate the investment success unless the replacement reserves are of equivalent quality as the produced reserves.

"Proved Developed Producing" or "PDP" reserves are those reserves that are expected to be recovered from completion intervals open at the time of the estimate. These reserves may be currently producing or, if shut in, they must have previously been on production, and the date of resumption of production must be known with reasonable certainty.

"Proved" or "1P" reserves are those that can be estimated with a high degree of certainty to be recoverable. It is likely that the actual remaining quantities recovered will exceed the estimated proved reserves. Reported reserves should target at least a 90 percent probability that the quantities actually recovered will equal or exceed the estimated proved reserves under a specific set of economic conditions.

"Proved plus Probable" or "2P" reserves are those that can be estimated with a high degree of certainty to be recoverable. It is likely that the actual remaining quantities recovered will exceed the estimated proved plus probable reserves. Reported reserves should target at least a 50 percent probability that the probability that the quantities actually recovered will equal or exceed the sum of the estimated proved plus probable reserves under a specific set of economic conditions.

"Drilling Location" or "Locations" – this news release discloses drilling inventory in two categories: (a) booked locations; and (b) unbooked locations. Booked locations are proposed drilling locations identified in the Year-End 2023 Reserves, as evaluated by GLJ who is the Company's independent qualified reserves evaluator, that have proved and/or probable reserves, as applicable, attributed to them in the Year-End 2023 Reserves. Unbooked locations are internal estimates based on prospective acreage and an assumption as to the number of wells that can be drilled per section based on industry practice and internal technical analysis review. Unbooked locations have been identified by members of management who are qualified reserves evaluators in accordance with NI 51-101 based on evaluation of applicable geologic, seismic, engineering, production and reserves information. Unbooked locations do not have proved or probable reserves attributed to them in the Year-End 2023 Reserves. There is no certainty that the Company will drill all unbooked drilling locations and if drilled, there is no certainty that such locations will result in additional oil and gas reserves, resources or production. The drilling locations considered for future development will ultimately depend on the availability of capital, regulatory approvals, seasonal restrictions, oil and natural gas prices, costs, actual drilling results, additional reservoir information that is obtained and other factors. While certain of unbooked drilling locations have been de-risked by the drilling of existing wells by Highwood in relatively close proximity to such unbooked drilling locations, other unbooked drilling locations are farther away from existing wells where Management has less information about the characteristics of the reservoir, and therefore, there is more uncertainty whether wells will be drilled in such locations. If these wells are drilled, there is more uncertainty that such wells will result in additional oil and gas reserves, resources or production.

Forward-Looking Statements

This document contains certain forward-looking statements. Forward-looking statements are subject to known and unknown risks, uncertainties and other factors that could influence actual results or events and cause them to differ materially from those stated, anticipated or implied. Such forward-looking statements necessarily involve risks including, without limitation, those associated with oil and natural gas exploration, property development, production, marketing and transportation, such as dry holes and non-commercial wells, facility and pipeline damage, loss of markets, volatility of commodity prices, currency fluctuations, imprecision of reserve estimates, production declines, health, safety and environmental risks, competition from other producers and the ability to access sufficient capital from internal and external sources. Forward-looking information typically includes statements with words such as “anticipate”, “believe”, “expect”, “plan”, “intend”, “estimate”, “propose”, “project”, or similar words suggesting future outcomes. The Company cautions readers and prospective investors in the Company’s securities not to place undue reliance on forward-looking information as, by its nature, it is based on current expectations regarding future events that involve a number of assumptions, inherent risks and uncertainties, which could cause actual results to differ materially from those anticipated by the Company.

Forward-looking information typically involves substantial known and unknown risks and uncertainties, certain of which are beyond the Company’s control. Such risks and uncertainties include, without limitation: financial risk of marketing reserves or metals & minerals at an acceptable price given market conditions; volatility in market prices for metals, minerals, oil and natural gas; delays in business operations; pipeline restrictions; blowouts; the risk of carrying out operations with minimal environmental impact; industry conditions including changes in laws and regulations including the adoption of new environmental laws and regulations and changes in how they are interpreted and enforced; uncertainties associated with estimating mining resources & oil and natural gas reserves; risks and uncertainties related to mining and oil & gas interests and operations on aboriginal lands; economic risk of finding and producing reserves at a reasonable cost; uncertainties associated with partner plans and approvals; operational matters related to non-operated properties; increased competition for, among other things, capital, acquisitions of mining permits, reserves and undeveloped lands; competition for and availability of qualified personnel or management; incorrect assessments of the value of acquisitions and exploration and development programs; unexpected geological, technical, drilling, construction, processing and transportation problems; availability of insurance; fluctuations in foreign exchange and interest rates; stock market volatility; general economic, market and business conditions; uncertainties associated with regulatory approvals; uncertainty of government policy changes; uncertainties associated with credit facilities and counterparty credit risk; changes in income tax laws, Crown royalty rates and incentive programs relating to the oil and gas industry; and other factors, many of which are outside the Company’s control. The Company’s actual results, performance or achievements could, therefore, differ materially from those expressed in, or implied by, these forward-looking estimates and whether or not any such actual results, performance or achievements transpire or occur, there can be no certainty as to what benefits or detriments the Company will derive therefrom.

The forward-looking information included herein is expressly qualified in its entirety by this cautionary statement. It is made as of the date hereof and the Company assumes no obligation to update or revise any forward-looking information to reflect new events or circumstances, except as required by law.

Abbreviations

The following summarizes the abbreviations used in this document:

Crude Oil and Natural Gas Liquids

| | |
|--------|------------------------------------|
| bbl | barrel |
| Mbbl | thousand barrels |
| bbls/d | barrels per day |
| boe | barrel of oil equivalent |
| Mboe | thousand barrels of oil equivalent |
| boe/d | barrel of oil equivalent per day |
| NGL | natural gas liquids |

Natural Gas

| | |
|-------|---------------------------------------------------------|
| Mcf | thousand cubic feet |
| MMcf | million cubic feet |
| Mcf/d | thousand cubic feet per day |
| GJ | Gigajoule; 1 Mcf of natural gas is about 1.05 GJ |
| MMBtu | million British thermal units; 1 GJ is about 0.95 MMBtu |

Other

| | |
|--------|---------------------------------------------|
| \$000s | thousands of dollars |
| IFRS | International Financial Reporting Standards |
| IAS | International Accounting Standard |

Corporate Information

BOARD OF DIRECTORS

JOEL MACLEOD

Executive Chairman
Highwood Asset Management Ltd.
Calgary, Alberta

GREG MACDONALD

President & CEO
Highwood Asset Management Ltd.
Calgary, Alberta

STEPHEN HOLYOAKE

CEO, Fireweed Energy Ltd.
Calgary, Alberta

DAVID GARDNER

Independent Director
Calgary, Alberta

RYAN MOONEY

Managing Director, Investment Banking
Echelon Wealth Partners
Calgary, Alberta

OFFICERS

JOEL MACLEOD

Executive Chairman

GREG MACDONALD

President & Chief Executive Officer

CHRIS ALLCHORNE

Chief Financial Officer

KELLY MCDONALD

Vice President, Exploration

RYAN PETKAU

Vice President, Operations

TREVOR WONG-CHOR

Corporate Secretary

HEAD OFFICE

1100, 250 – 2nd Street SW
Calgary, Alberta
T2P 0C1

Telephone: 403-719-0499

Facsimile: 587-296-4916

AUDITORS

RSM Canada LLP
Calgary, Alberta

BANKERS

Royal Bank of Canada
Calgary, Alberta

Alberta Treasury Branches
Calgary, Alberta

Canadian Imperial Bank of Commerce
Calgary, Alberta

Macquarie Bank Limited
Calgary, Alberta

LEGAL COUNSEL

DLA Piper (Canada) LLP
Calgary, Alberta

EVALUATION ENGINEERS

GLJ Ltd.
Calgary, Alberta

Apex Geoscience Ltd.
Edmonton, Alberta